AMENDED IN ASSEMBLY AUGUST 15, 2011 AMENDED IN ASSEMBLY JUNE 29, 2011 AMENDED IN ASSEMBLY JUNE 16, 2011

SENATE BILL

No. 217

Introduced by Senator Vargas

February 9, 2011

An act to amend Section—22013 10166.05 of the Business and Professions Code, and to amend Sections 22109.1 and 50141 of, and to add Section 22065 to, the Financial Code, relating to mortgage loan originators.

LEGISLATIVE COUNSEL'S DIGEST

SB 217, as amended, Vargas. California Finance Lenders Law: exemptions: mortgage Mortgage loan originators. Originators: licensure.

(1) Existing law provides for the licensure and regulation of mortgage loan originators, as defined, by the Commissioner of Corporations under the California Finance Lenders Law and the California Residential Mortgage Lending Act. Existing law requires a real estate license endorsement by the Real Estate Commissioner under the Real Estate Law for a real estate licensee to engage in the business of a mortgage loan originator. Existing law prohibits the issuance of a mortgage loan originator license or a license endorsement to act as a mortgage loan originator if the applicant for a license or license endorsement has been convicted of, or pled guilty or nolo contendre to, a felony during the 7-year period preceding the date of the application for licensing or at any time preceding the date of application if the felony involved an act of fraud, dishonesty, a breach of trust, or money laundering.

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This bill would provide that an expunged or pardoned felony conviction does not require denial of a license or license endorsement but would authorize the consideration of the underlying crime, facts, or circumstances of the expunged or pardoned felony conviction when determining whether to issue a license or license endorsement, as specified.

Existing

(2) Existing law, the California Finance Lenders Law, provides for the licensure and regulation of finance lenders and brokers and mortgage loan originators, as defined, by the Commissioner of Corporations. Existing law exempts from the provisions of the California Finance Lenders Law specified persons and entities, including any person doing business under any law of any state or of the United States relating to banks, trust companies, savings and loan associations, and insurance premium finance agencies. A willful violation of the California Finance Lenders Law is a crime.

This bill would exempt from the definition of a mortgage loan originator, under the California Finance Lenders Law, an individual who acts as a mortgage loan originator for 5 or fewer residential mortgage loans during a calendar year, if specified requirements are met. The bill would also authorize a person exempt from the provisions of the California Finance Lenders Law to apply to the commissioner Commissioner of Corporations for an exempt company registration for the purpose of sponsoring one or more individuals required to be licensed as mortgage loan originators under the federal Secure and Fair Enforcement for Mortgage Licensing Act of 2008 (SAFE Act) if specified requirements are met, including that the mortgage loan originator is covered under an exclusive written contract with, and originates mortgage loans solely on behalf of, the exempt person. The bill would require an exempt person to comply with all rules and orders that the commissioner deems necessary to ensure compliance with the federal SAFE Act and would require an exempt person to pay an annual registration fee established by the commissioner.

Because a willful violation of these requirements under the California Finance Lenders Law would be a crime, this bill would impose a state-mandated local program.

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(3) The California Constitution requires the state to reimburse local agencies and school districts for certain costs mandated by the state. Statutory provisions establish procedures for making that reimbursement.

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This bill would provide that no reimbursement is required by this act for a specified reason.

Vote: majority. Appropriation: no. Fiscal committee: yes. State-mandated local program: yes.

The people of the State of California do enact as follows:

1 SECTION 1. Section 22013 of the Financial Code is amended 2 to read:

22013. (a) "Mortgage loan originator" means an individual who, for compensation or gain, or in the expectation of compensation or gain, takes a residential mortgage loan application or offers or negotiates terms of a residential mortgage loan.

- (b) Mortgage loan originator does not include any of the following:
- (1) An individual who performs purely administrative or clerical tasks on behalf of a person meeting the definition of a mortgage loan originator, except as provided in subdivision (e) of Section 22014. The term "administrative or clerical tasks" means the receipt, collection, and distribution of information common for the processing or underwriting of a loan in the mortgage industry and communication with a consumer to obtain information necessary for the processing or underwriting of a residential mortgage loan, to the extent that the communication does not include offering or negotiating loan rates or terms, or counseling consumers about residential mortgage loan rates or terms.
- (2) An individual who solely renegotiates terms for existing mortgage loans held or serviced by his or her employer and who does not otherwise act as a mortgage loan originator, unless the United States Department of Housing and Urban Development or a court of competent jurisdiction determines that the SAFE Act requires such an employee to be licensed as a mortgage loan originator under state laws implementing the SAFE Act.
- (3) An individual that is solely involved in extensions of credit relating to timeshare plans, as that term is defined in Section 101(53D) of Title 11 of the United States Code.
- (4) An individual licensed as a mortgage loan originator pursuant to the provisions of Article 2.1 (commencing with Section 10166.01) of Chapter 3 of Part 1 of Division 4 of the Business and Professions Code and the SAFE Act.

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(5) (A) An individual who acts as a mortgage loan originator for five or fewer residential mortgage loans during a calendar year shall not be deemed a mortgage loan originator and shall not be required to obtain a mortgage loan originator license from the commissioner if all of the following requirements are met:

- (i) The individual acts as a mortgage loan originator on behalf of a single licensee.
- (ii) The licensee on whose behalf the individual acts brokers the loans exclusively to a single depository institution.
- (iii) Before authorizing the individual to originate mortgage loans on its behalf, the licensee submits the name of the individual to the commissioner; agrees in writing, on a form acceptable to the commissioner, to be accountable for the actions of the individual in connection with the loan origination; and provides any other information to the commissioner about the individual that the commissioner may request.
- (B) Any licensee that becomes aware of an individual who is originating residential mortgage loans on its behalf and who has exceeded the five loan per calendar year threshold shall immediately notify the commissioner and shall direct the individual to cease engaging in mortgage loan originator activity, until he or she obtains a mortgage loan originator license.
- (C) Notwithstanding Sections 22004 and 22059, a licensee may broker loans to a depository institution pursuant to this paragraph.
- (D) The exclusion from licensing provided by this paragraph shall not apply if the Director of the federal Consumer Financial Protection Bureau or a court of competent jurisdiction makes a final and specific determination that this paragraph does not comply with the requirements of Section 1508 of the SAFE Act (12 U.S.C. Sec. 5107).
- (c) "Registered mortgage loan originator" means any individual who is all of the following:
 - (1) Meets the definition of mortgage loan originator.
- (2) Is an employee of a depository institution, a subsidiary that is owned and controlled by a depository institution and regulated by a federal banking agency, or an institution regulated by the Farm Credit Administration.
- (3) Is registered with, and maintains a unique identifier through, the Nationwide Mortgage Licensing System and Registry.

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(d) "Loan processor or underwriter" means an individual who performs clerical or support duties as an employee at the direction of, and subject to the supervision and instruction of, a mortgage loan originator licensed by the state or a registered mortgage loan originator.

SECTION 1. Section 10166.05 of the Business and Professions Code is amended to read:

- 10166.05. Notwithstanding any other provision of law, the commissioner shall not issue a license endorsement to act as a mortgage loan originator to an applicant unless the commissioner makes all of the following findings:
- (a) The applicant has never had a mortgage loan originator license revoked in any governmental jurisdiction, except that a subsequent formal vacation of a revocation shall not be deemed a revocation.
- (b) (1) The applicant has not been convicted of, or pled guilty or nolo contendere to, a felony in a domestic, foreign, or military court, under either of the following conditions, however, any pardon of a conviction shall not be considered a conviction for purposes of this subdivision:
- (1) During court during the seven year seven-year period preceding the date of the application for licensing.
- (2) At licensing, or at any time preceding the date of application, if the felony involved an act of fraud, dishonesty, a breach of trust, or money laundering. Whether a particular crime is classified as a felony shall be determined by the law of the jurisdiction in which an individual is convicted.
- (2) For purposes of this subdivision, an expunged or pardoned felony conviction shall not require denial of an application. However, the commissioner may consider the underlying crime, facts, or circumstances of an expunged or pardoned felony conviction when determining the eligibility of an applicant for licensure under this subdivision or subdivision (c).
- (c) The applicant has demonstrated such financial responsibility, character, and general fitness as to command the confidence of the community and warrant a determination that the mortgage loan originator will operate honestly, fairly, and efficiently within the purposes of the article.
- 39 (d) The applicant has complied with the education and written testing requirements in Section 10166.06.

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SEC. 2. Section 22065 is added to the Financial Code, to read: 22065. (a) Persons not subject to this division may apply to the commissioner for an exempt company registration for the purpose of sponsoring one or more individuals required to be licensed as mortgage loan originators pursuant to the *federal* SAFE Act. A mortgage loan originator eligible for licensure pursuant to this section shall meet all of the following requirements:

- (1) Be covered under an exclusive written contract with, and originate mortgage loans solely on behalf of, that exempt person.
- (2) Be a licensed insurance producer in good standing under Article 3 (commencing with Section 1631) of Chapter 5 of Part 2 of Division 1 of the Insurance Code.
- (3) Hold a license from the Insurance Commissioner as an insurance producer for an insurer that controls, is controlled by, or is under common control with that exempt person.
- (b) An exempt person shall comply with all rules and orders that the commissioner deems necessary to ensure compliance with the *federal* SAFE Act and shall pay an annual registration fee established by the commissioner.
- SEC. 3. Section 22109.1 of the Financial Code is amended to read:
- 22109.1. (a) The commissioner shall deny an application for a mortgage loan originator license unless the commissioner makes, at a minimum, the following findings:
- (1) The applicant has never had a mortgage loan originator license revoked in any governmental jurisdiction, except that a subsequent formal vacation of a revocation shall not be deemed a revocation.
- (2) (A) The applicant has not been convicted of, or pled guilty or nolo contendere to, a felony in a domestic, foreign, or military eourt, as follows:
- (A) During court during the seven-year period preceding the date of the application for licensing and registration.
- (B) At registration, or at any time preceding the date of application, if the felony involved an act of fraud, dishonesty, or a breach of trust, or money laundering. Whether a particular crime is classified as a felony shall be determined by the law of the jurisdiction in which an individual is convicted.
- (C) Provided that any pardon of a conviction shall not be a conviction for purposes of this paragraph.

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(B) For purposes of this paragraph, an expunged or pardoned felony conviction shall not require denial of an application. However, the commissioner may consider the underlying crime, facts, or circumstances of an expunged or pardoned felony conviction when determining the eligibility of an applicant for licensure under this paragraph or paragraph (3).

- (3) The applicant has demonstrated such financial responsibility, character, and general fitness as to command the confidence of the community and to warrant a determination that the mortgage loan originator will operate honestly, fairly, and efficiently within the purposes of this division.
- (4) The applicant has completed the prelicensing education requirement described in Section 22109.2.
- (5) The applicant has passed a written test that meets the test requirement described in Section 22109.3.
- (6) The applicant is employed by, and subject to the supervision of, a finance lender or broker that has obtained a license from the commissioner pursuant to this division.
- (b) Before denying a license under this section, the commissioner shall proceed as prescribed by Chapter 5 (commencing with Section 11500) of Part 1 of Division 3 of Title 2 of the Government Code and shall have all the powers granted under that chapter.
- SEC. 4. Section 50141 of the Financial Code is amended to read:
- 50141. (a) The commissioner shall deny an application for a mortgage loan originator license unless the commissioner makes at a minimum the following findings:
- (1) The applicant has never had a mortgage loan originator license revoked in any governmental jurisdiction, except that a subsequent formal vacation or set aside of such revocation shall not be deemed a revocation.
- (2) (A) The applicant has not been convicted of, or pled guilty or nolo contendere to, a felony in a domestic, foreign, or military court during the seven-year period preceding the date of the application for licensing and registration, or at any time preceding the date of application, if such felony involved an act of fraud, dishonesty, a breach of trust, or money laundering. For purposes of this paragraph, any pardon of a conviction shall not constitute a conviction. Whether a particular crime is classified as a felony

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1 shall be determined by the law of the jurisdiction in which an 2 individual is convicted.

- (B) For purposes of this paragraph, an expunged or pardoned felony conviction shall not require denial of an application. However, the commissioner may consider the underlying crime, facts, or circumstances of an expunged or pardoned felony conviction when determining the eligibility of an applicant for licensure under this paragraph or paragraph (3).
- (3) The applicant has demonstrated such financial responsibility, character, and general fitness as to command the confidence of the community and to warrant a determination that the mortgage loan originator will operate honestly, fairly, and efficiently within the purposes of this division.
- (4) The applicant has completed the prelicensing education requirement described in Section 50142.
- (5) The applicant has passed a written test that meets the test requirements described in Section 50143.
- (6) The applicant is employed by, and subject to the supervision of, a residential mortgage lender or servicer that has obtained a license from the commissioner pursuant to this division.
- (7) The surety bond of the residential mortgage lender or servicer employing the applicant covers the activities of the applicant and meets the requirements of Section 50205.
- (b) Before denying a license under this section, the commissioner shall proceed as prescribed by Chapter 5 (commencing with Section 11500) of Part 1 of Division 3 of Title 2 of the Government Code and shall have all the powers granted under that chapter.

SEC. 3.

SEC. 5. No reimbursement is required by this act pursuant to Section 6 of Article XIIIB of the California Constitution because the only costs that may be incurred by a local agency or school district will be incurred because this act creates a new crime or infraction, eliminates a crime or infraction, or changes the penalty for a crime or infraction, within the meaning of Section 17556 of the Government Code, or changes the definition of a crime within the meaning of Section 6 of Article XIIIB of the California Constitution.